



# شركة أبو قير للأسمدة والصناعات الكيماوية

Alexandria, July 31, 2023

To: EGX  
Disclosure Department  
Dear Sir,

## Subject: Summary of Resolutions of the Company's Board of Directors Meeting held on Monday, July 31, 2023

At its Meeting held on Monday, July 31, 2023, the Company's Board of Directors unanimously approved the Financial Statement for the FY ending June 30, 2023 (financial results indicators are attached), where the financial indicators showed a growth in revenues and net profits as follows:-

- Abu Qir Fertilizers Company achieved sales revenues for the FY ending June 30, 2023 of EGP 21.56 billion compared to EGP 16.33 billion in the previous year, with an increase of 32% YoY.
- The company recorded net profit after taxes for the FY ending June 30, 2023 of EGP 14.64 billion compared to EGP 9.05 billion in the previous year, with an increase of 61.7% YoY.

It is worth noting that the increase in net profit after taxes was supported by:-

- Continuous plants operation at full capacity.
- Energy savings in terms of natural gas, water, and chemicals consumption.
- Improvement in average prices for exports (in EGP equivalent), local free market, agricultural association) during the FY ended June 30, 2023 compared to previous year.
- Effective marketing strategy and achieving price optimization while targeting new markets.
- The privilege of maneuvering with products (Ammonia, urea, and nitrate) in an economical manner that serves profitability.
- Well-Managed financial portfolio.
- The application of flexible currency regime on 27/10/2022 followed by EGP depreciation against USD.

Yours faithfully,

Accountant / Khaled Moustafa Sokkar

Head,  
Financial Affairs Sectors



Nervana Sabbah Oraby

Investor Relations  
& Media General Manager

الشركة حاصلة على شهادات أيزو 9001 - أيزو 14001 - أيزو 18001 - أيزو 27001



مكتب الأسكندرية : ٩٥ طريق ٢٦ يوليو - برج السلسلة  
تليفون : ٣/٤٨٧٩٩١١ - ٣/٤٨٤٧٢٢٩  
مكتب القاهرة : ٥ شارع شريف الصغير  
تليفون وفاكس : ٢/٢٣٩٣٤١٧

تليفون : ٣/٥٦٠٣٠٥٣ ( سبع خطوط )  
فاكس الإدارة : ٣/٥٦٠٣٠٣٢  
فاكس المشتريات : ٣/٥٦٠٣٠٤٦  
فاكس التسويقي : ٣/٥٦٠٣٠٤٧  
E-mail:afc@abuqir.com

الإدارة والمصانع :  
الطابية - خط رشيد - إسكندرية  
كيس بريدي مخصص  
الرقم البريدي : ٢١٩١١  
www.abuqir.com



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Abu Qir Fertilizers and Chemical Industries Co.

Currency & Rounding  
Egyptian pound / pound

The following is a summary of the financial statements and indicators for the financial period ended 30/06/2023:-

(A) Income Statement for the financial period ended 30/06/2023

Description	Plan Of The Period	30/6/2023	30/6/2022	change from the planned period %	change from similar past period %
Sales	13,089,082,188	21,557,858,336	16,330,932,653	64.70	32.01
Gross Profit	4,919,399,633	12,619,673,309	10,627,615,660	156.53	18.74
sales / Gross Profit %	37.58	58.54	65.08	55.75	(10.05)
Net profit before tax	5,525,933,285	18,510,528,526	11,568,392,552	234.98	60.01
Net profit after tax	4,389,660,474	14,640,225,272	9,054,139,328	233.52	61.70
Earnings Per share	2.89	9.69	6.01	235.29	61.23

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ISO 9001 - ISO 14001 - ISO 18001 - ISO 17025 CERTIFICATES

الشركة حاصلة على شهادة أيزو ٩٠٠١ - أيزو ١٤٠٠١ - أيزو ١٨٠٠١ - أيزو ١٧٠٢٥



Plant : EL-Tabia - Rashid road, Alexandria  
Mailing Number : 21911  
Phone : (+203) 5603030 - Fax : (+203) 5603032  
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الطابية خط رشيد - إسكندرية  
الرقم البريدي : ٢١٩١١  
تليفون : ٥٦٠٣٠٣٠ (+٢٠٣)  
فاكس : ٥٦٠٣٠٣٢ (+٢٠٣)



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## (B) Financial Position Statement in 30/06/2023

Description	30/6/2023	30/6/2022	Change %
Net Working Capital	21,603,688,073	12,559,628,260	72.01
Net Shareholder's Equity	29,375,406,446	17,806,394,611	64.97
Paid up Capital	1,892,813,580	1,892,813,580	—
Reserves	6,769,140,193	727,864,932	830.00
Retained Earnings	13,864,486	2,260,393,759	(99.39)
Net Profit For The Period	14,640,225,272	9,054,139,328	61.70

## (C) CashFlow Statement in 30/06/2023

Description	30/6/2023	30/6/2022	Change %
Cash Flows From Operating Activities	8,833,174,927	9,255,082,270	(4.56)
Cash Flows From Investing Activities	6,317,694,569	(4,057,739,953)	(255.69)
Cash Flows From Financing Activities	(4,653,329,833)	(3,238,974,624)	43.67

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تليفون : ٥٦٠٣٠٣٠ (+٢٠٣)  
فاكس : ٥٦٠٣٠٣٢ (+٢٠٣)



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Abu Qir Fertilizers and Chemical Industries Co.

**(D) Important events during the period from 01/07/2022 until 30/06/2023:-**

- Abu Qir Fertilizers and Chemical Industries Company achieved during the financial period ending on 30/06/2023 the following results and indicators:-
  - Total revenues from the main activity amounted to 21558 million pounds, an increase of 64.70% over the plan, and 16331 million pounds during the same period, an increase of 32%.
  - A net profit before tax of 18511 million pounds, an increase of 235% over the plan, compared to 11568 million pounds during the same period, an increase of 60%.
  - A net profit after tax of 14640 million pounds, an increase of 234% over the plan, compared to 9054 million pounds during the same period, an increase of 62%.

**The increase in net profit after tax is due to the following reasons:**

- 1- Continuous operation of all plants with full capacity.
  - 2- Improvement in the average prices of export (in Egyptian pounds), local free market and agricultural associations.
  - 3- Good marketing of the company's products and getting the best prices while opening new markets.
  - 4- Flexible sales and marketing policy in the economic way pursued by the company to achieve the best results.
  - 5- Liberalizing the exchange rate of the dollar against the Egyptian pound on 27/10/2022 and the resulting successive movements of the exchange rate.
  - 6- Good financial portfolio management.
- On 13/09/2022 the Prime Minister's Decision No. 3221 for the year 2022 was issued to determine the selling price of natural gas supplied to the nitrogen fertilizer industry according to a price equation that takes into account the selling prices of the Ministry of Agriculture and export prices according to the average price of international bulletins and so that the minimum price is not less than Selling for \$4.5/MMBTU, Note that the Prime Minister's Decision No. (2902) of 2021 on 28/10/2021 had previously been issued to determine the price of supplying natural gas to industrial activities, including the fertilizers and petrochemicals industries, to be \$5.75/ MMBTU instead of \$4.50/ MMBTU , from the beginning of 01/11/2021.
  - Issuance of Prime Minister's Decision No. (169) dated 17/11/2021 approving the rise of the supplying price of the ton of nitrogen-subsidized fertilizers (urea - nitrate) to be 4500/4400 pounds per ton, instead of 3000/2900 pounds per ton, from the beginning of 19/11/2021 .
  - The local free market prices were increased as of 22/05/2022 (urea - nitrate) to 9650/9450 pounds per ton, compared to an average local free market price during the year 2021/2022 of 8302 pounds / ton .

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تليفون : ٥٦٠٣٠٣٠ (+٢٠٣)  
فاكس : ٥٦٠٣٠٣٢ (+٢٠٣)



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### Avowal

We avow that the data listed above are extracted from the company's financial statements that were issued by the board of directors held on 31 /07/2023 and the auditor's report has not yet been issued. We pledge to send it as soon as the auditor's report is issued on it and no later than before the start of the next day's trading session, according to the date recorded in the auditor's report, which we expect to be unqualified opinion report.

Chairman & Managing Director

Engineer/ Abed Ezz al Rijal

Head of Financial Sectors

Accountant / Khaled Mostafa Sokkar

Date: 01 /08/2023

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الشركة حاصلة على شهادة أيزو ٩٠٠١ - أيزو ١٤٠٠١ - أيزو ١٨٠٠١ - أيزو ١٧٠٢٥



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