



الشركة الشرقية ايسٲٲن كومباني

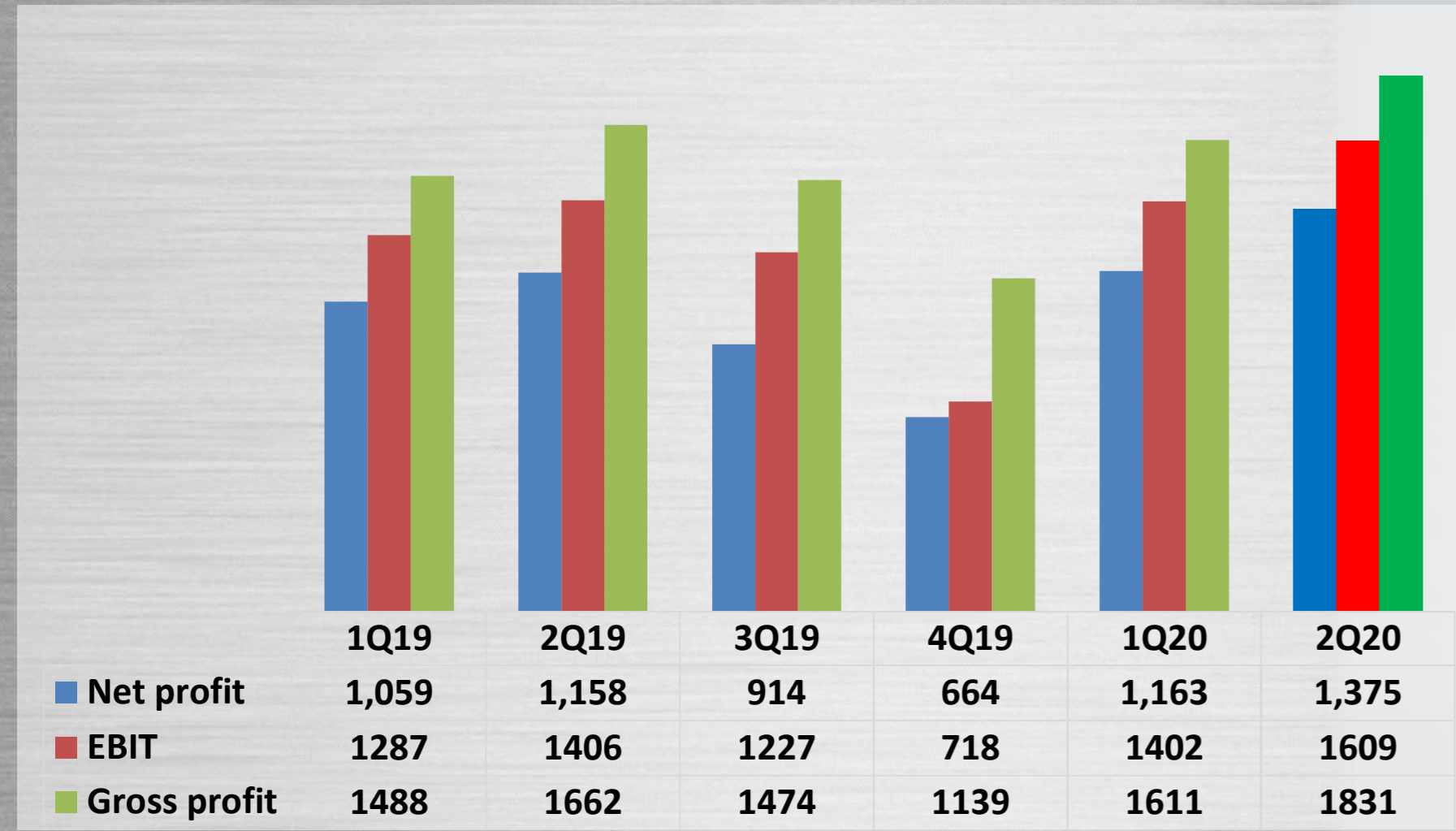
EASTERN COMPANY S.A.E

Financial results 31/01/2021



Eastern company

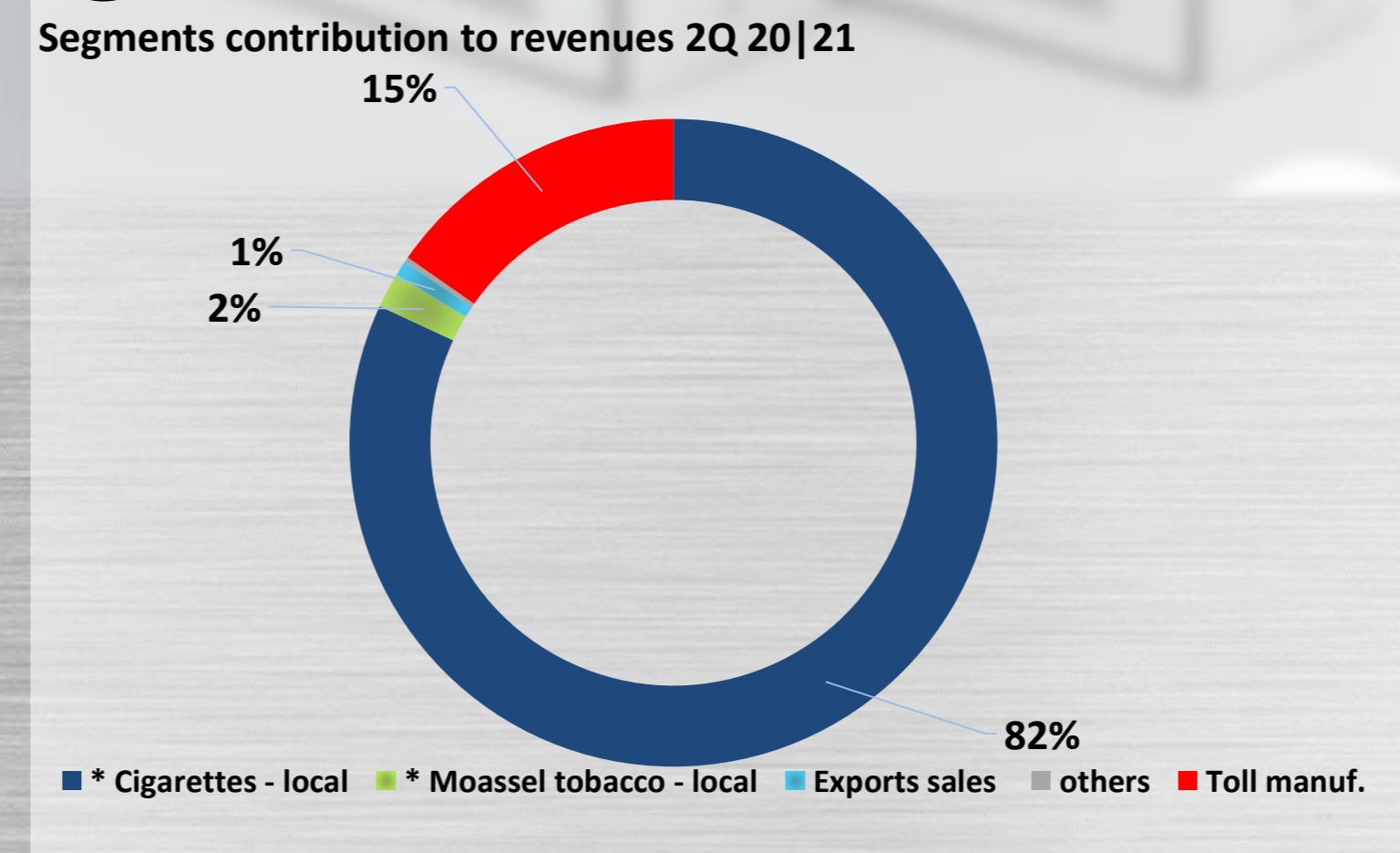
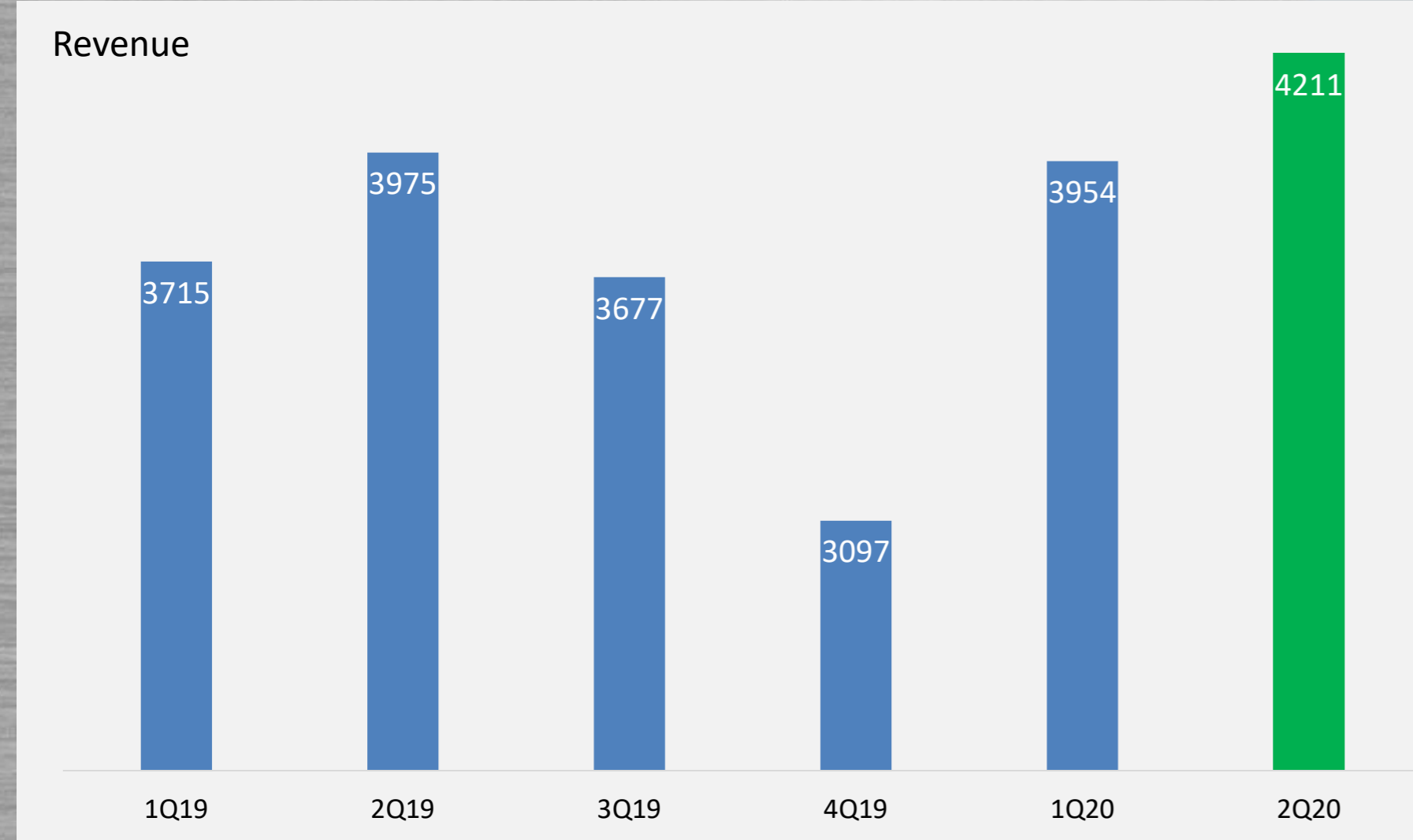
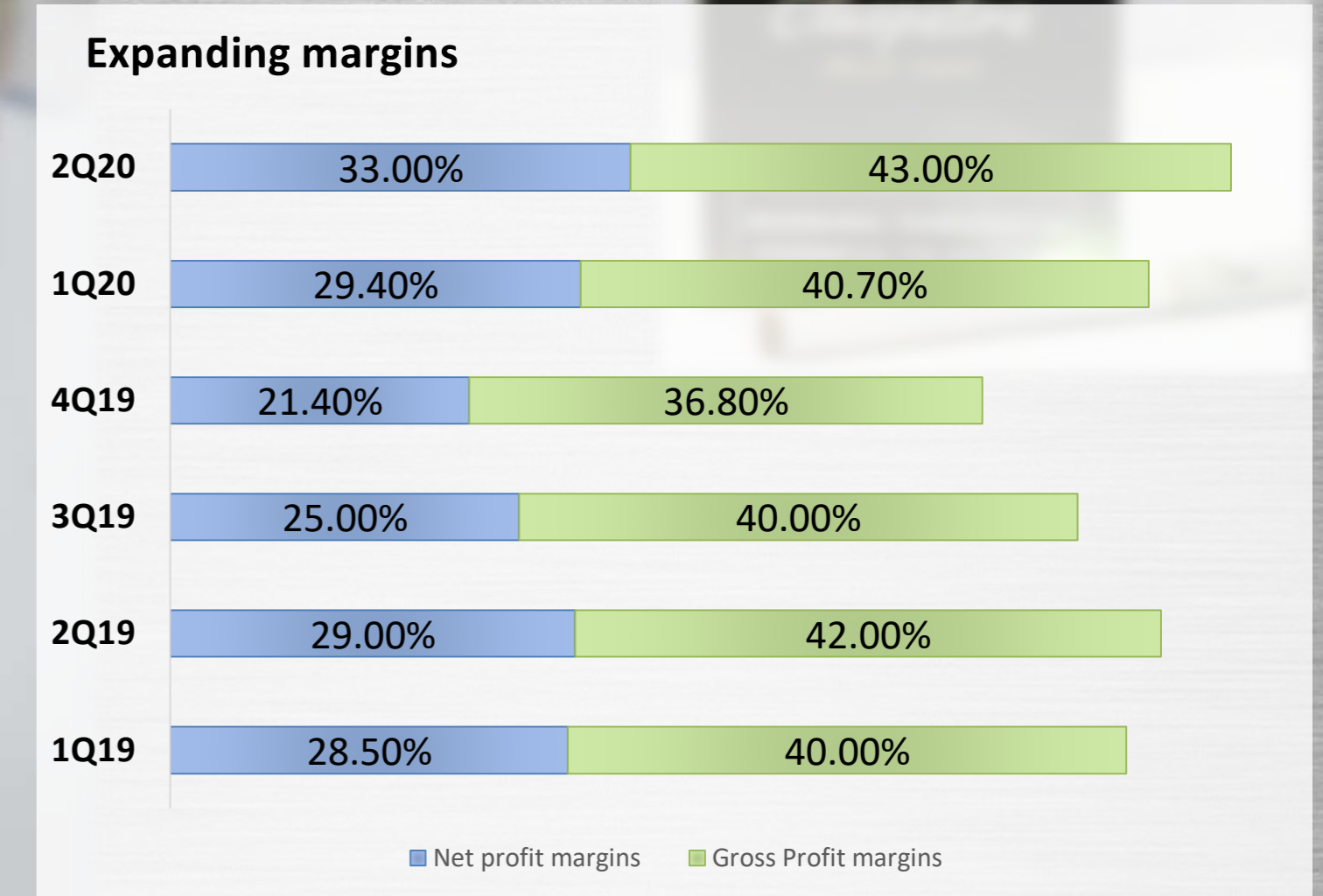
2Q 20|21 Performance



High-Quality Earnings

EC has An adequate level of return on investment .

↗ Eastern company achieves *highest* results in the second quarter 20|21 , as things get back on track.



REVENUE 2Q 20|21

4,211 MN

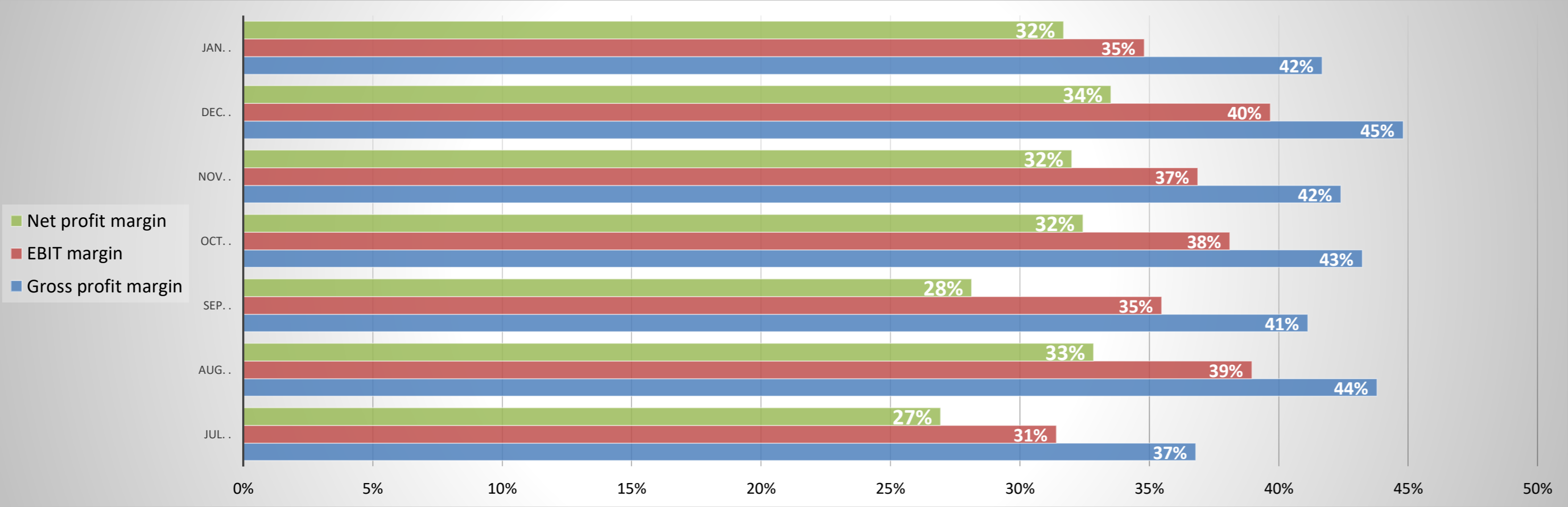
+6 % (Y-o-Y) & +6.5% (Q-0-Q)

7Months /Jan. 2021

Revenue 7M **+6.5% (YOY)**
9,466.7MN

Gross profit 7M **+10.49% (YOY)**
3,984 MN

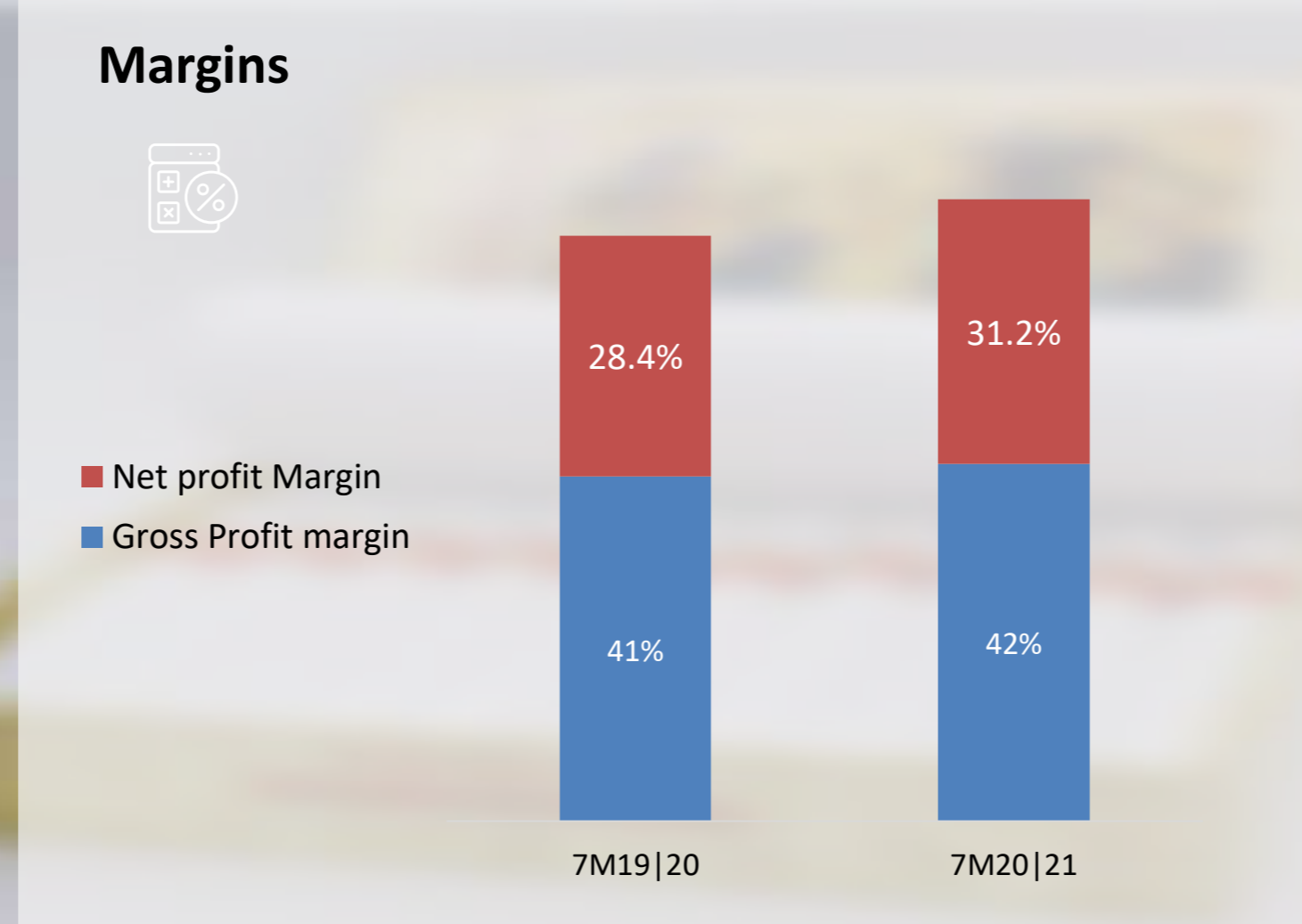
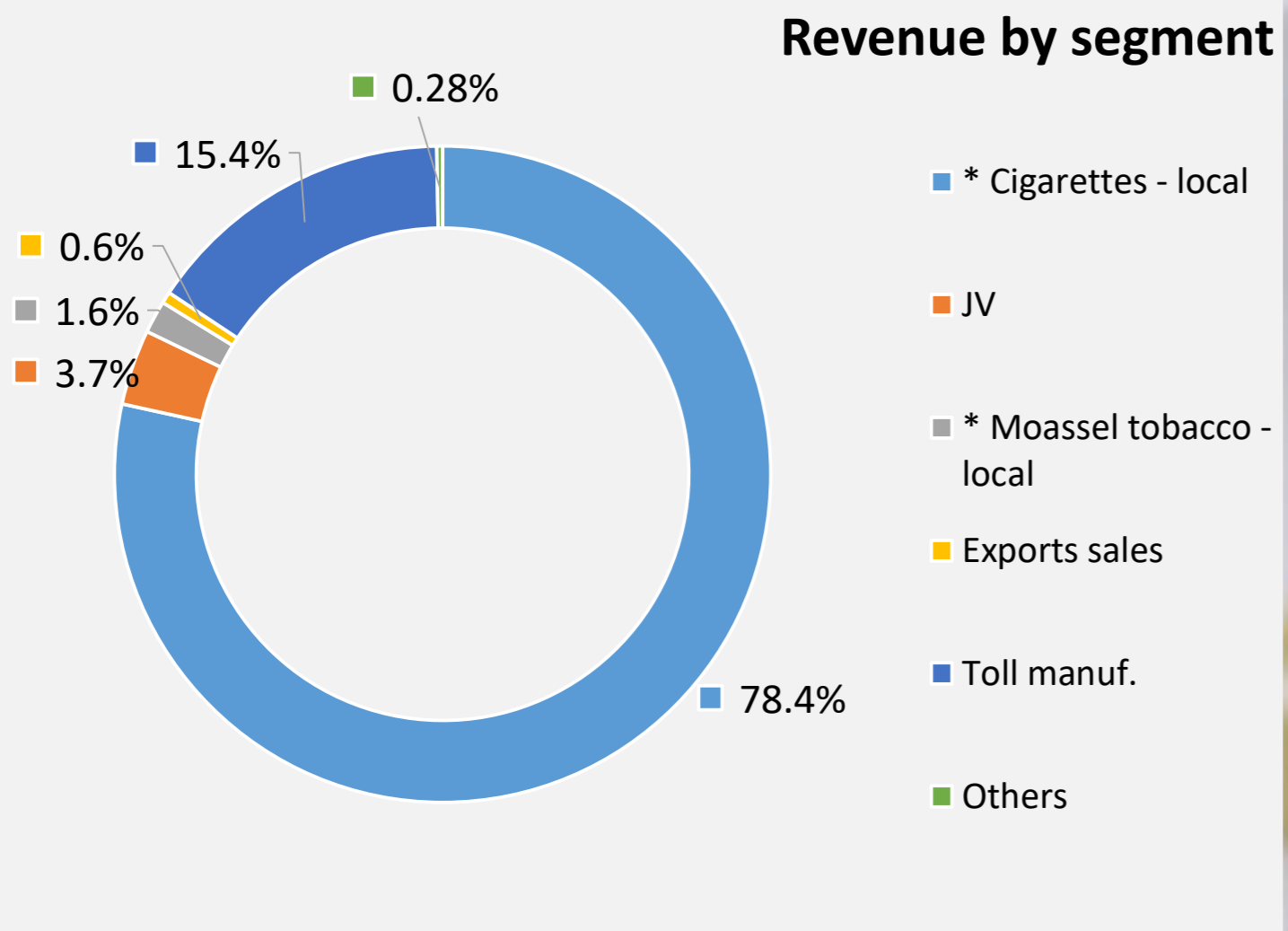
EBIT 7M **+12.65% (YOY)**
3,464.3MN



Net profit **+17% (YOY)**
7M20|21 VS 7M19|20

2,950.7
7M 20|21

2,521.3
7M 19|20



Category	7M20 21	7M19 20	YOY Change
Revenue	9,466,712	8,887,405	+6.5%
Gross Profit	3,984,046	3,605,726	+10.5%
EBIT	3,464,283	3,075,181	+12.65%
Net Profit	2,950,690	2,521,254	+17%

Month to Month YTD / Jan. 2021

Revenue Jan. 2021

+8.7%
1,301 MN

Gross profit Jan.2021

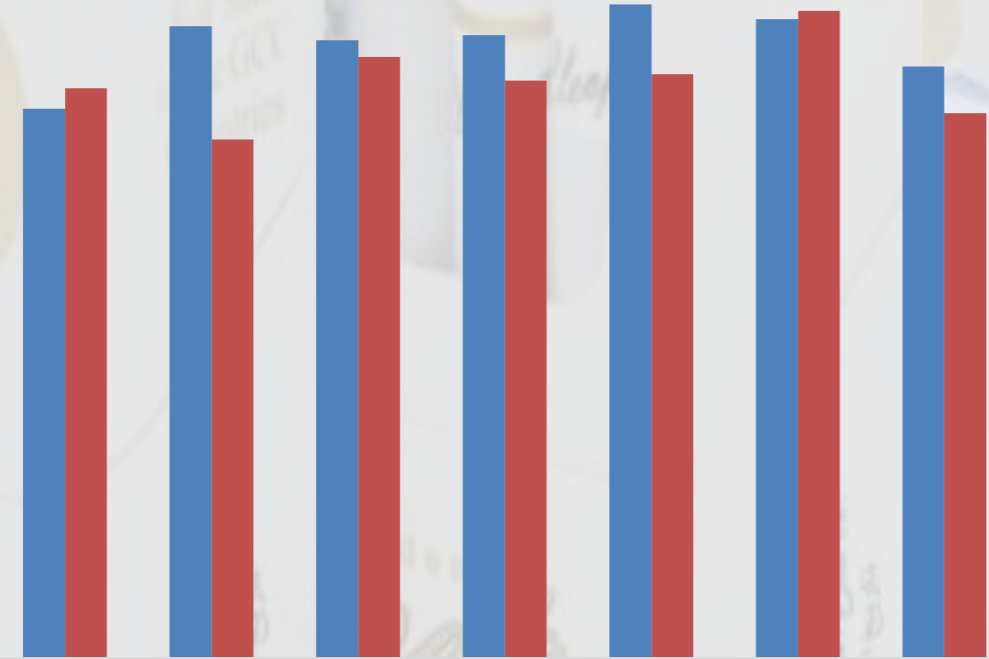
+19%
542 MN

EBIT Jan.2021

+18.4%
453 MN

Revenue

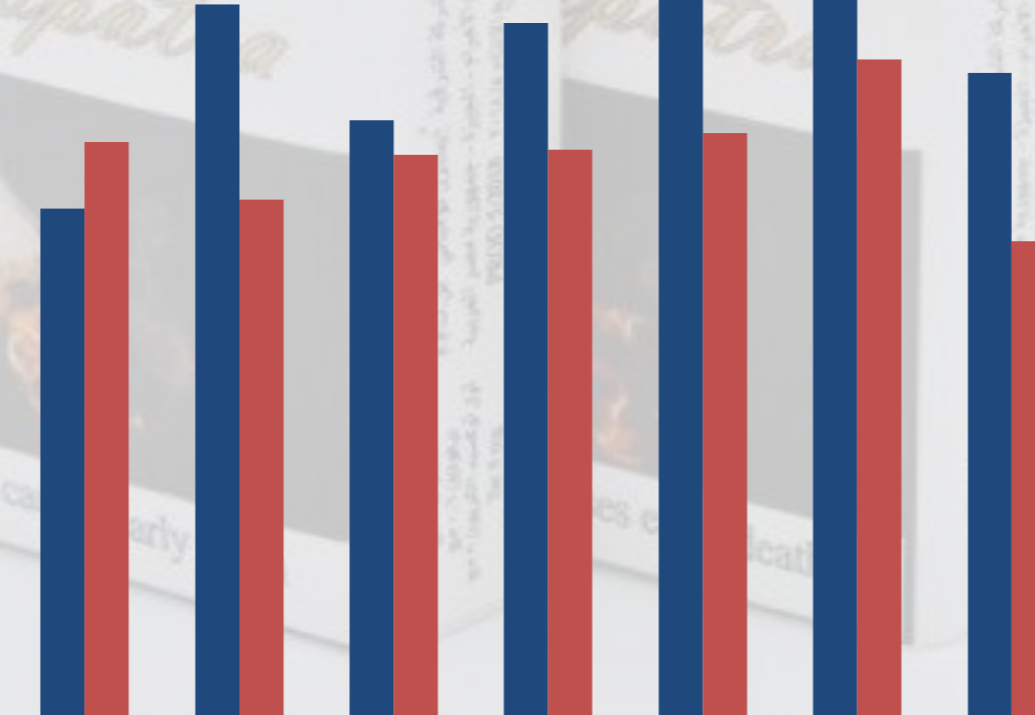
Egp mn



	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.
2020/ Revenue	1 207	1 388	1 358	1 368	1 437	1 405	1 301
2019 / Revenue	1 253	1 139	1 321	1 269	1 283	1 422	1 197

Net Profit

000



	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.
Net Profit 20	325,250	456,047	382,095	444,083	460,014	470,964	412,238
Net Profit 019	368,096	331,077	359,828	363,019	373,626	420,928	304,680

Net profit

+35%

Jan. 2021 VS Jan.2020

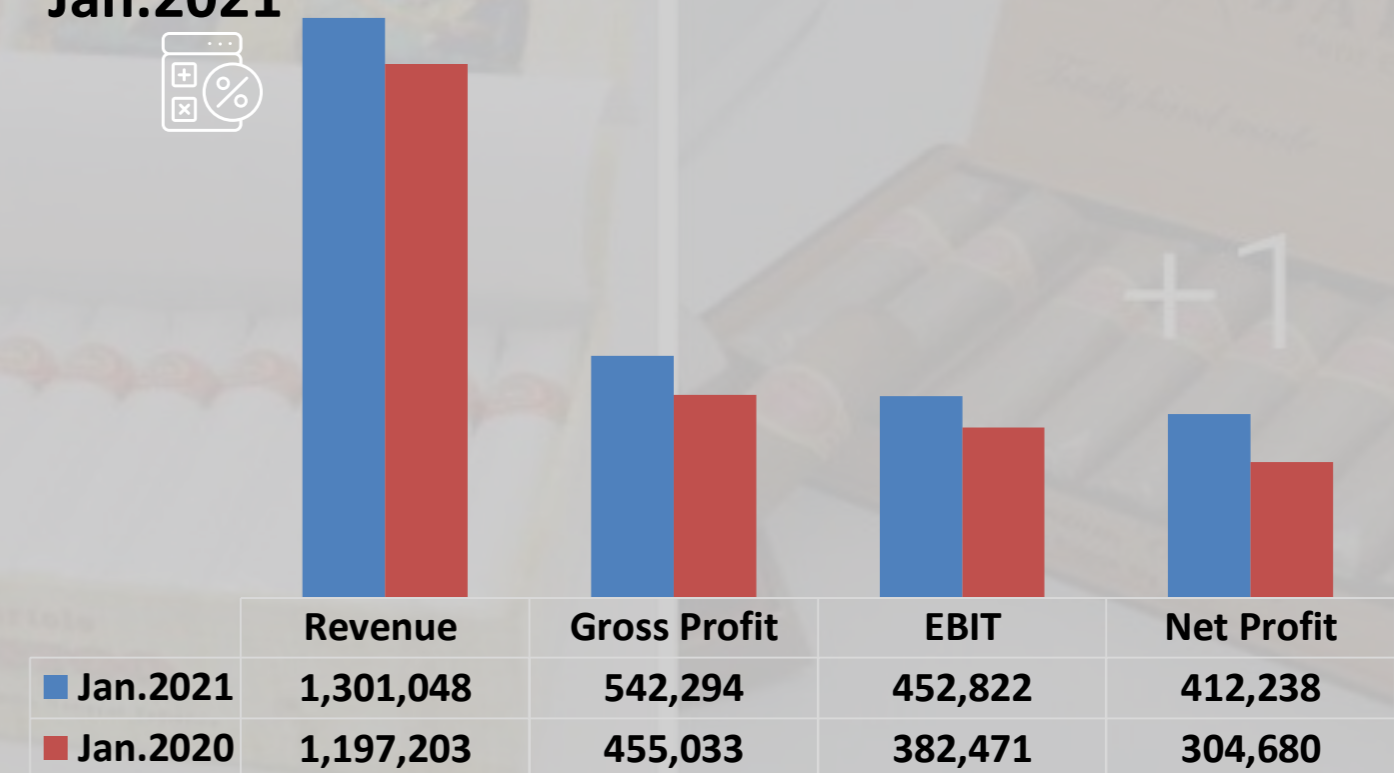
412 MN

Jan. 2021.

305 MN

Jan. 2020

Jan.2021



Summary income Statement (EGP 000)

	Jan.2021	Dec.20	Jan.2020	%Y.o.Y	%M.o.M	7M20 21	7M19 20	%Y.o.Y
Revenue	1.301.048	1.405.032	1.197.203	8,7%	-7,4%	9.466.712	8.887.405	6,52%
Gross Profit	542.294	629.597	455.033	19,2%	-13,9%	3.984.046	3.605.726	10,49%
%Margin	42%	45%	38%			42%	41%	
EBIT	452.822	557.466	382.471	18,4%	-18,8%	3.464.283	3.075.181	12,65%
%Margin	35%	43%	31,9%			36,6%	34,60%	
Net Profit	412.238	470.964	304.680	35,3%	-12,5%	2.950.690	2.521.254	17,03%
%Margin	32%	36%	25,4%			31,2%	28,4%	

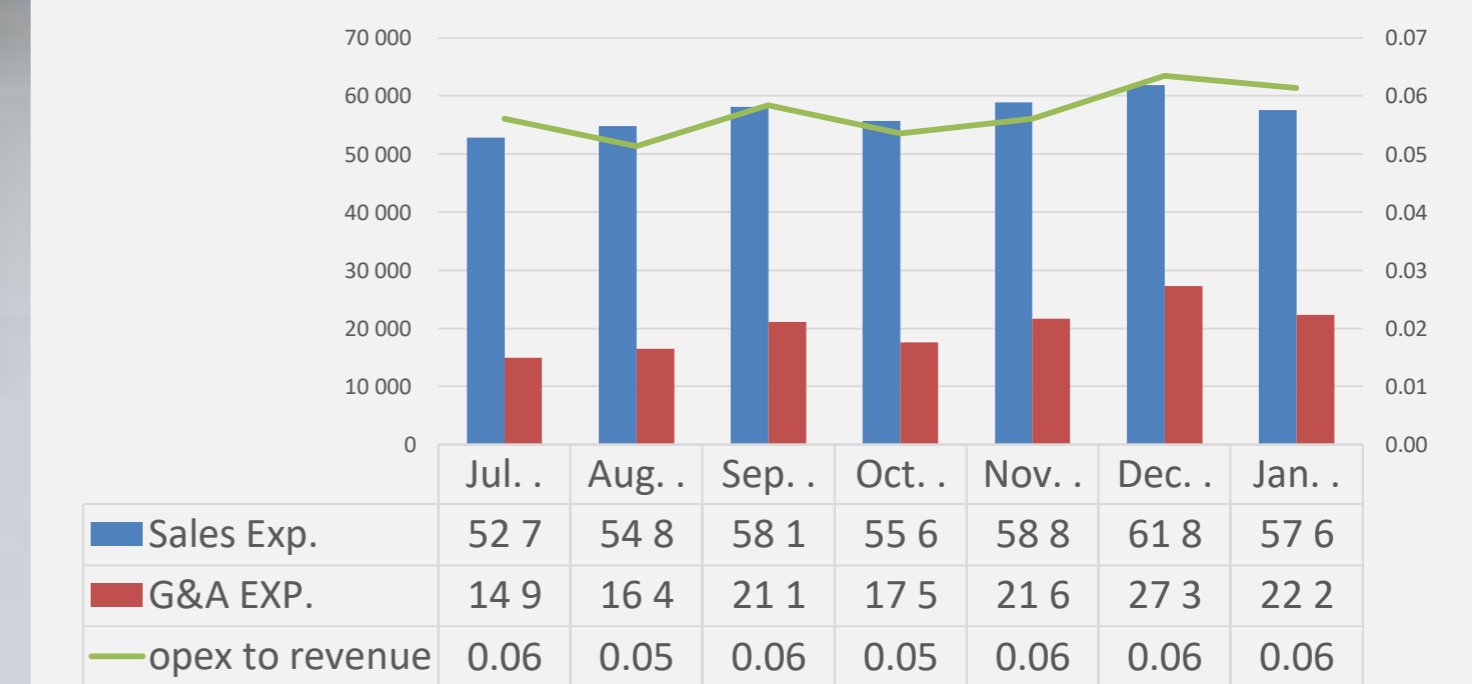
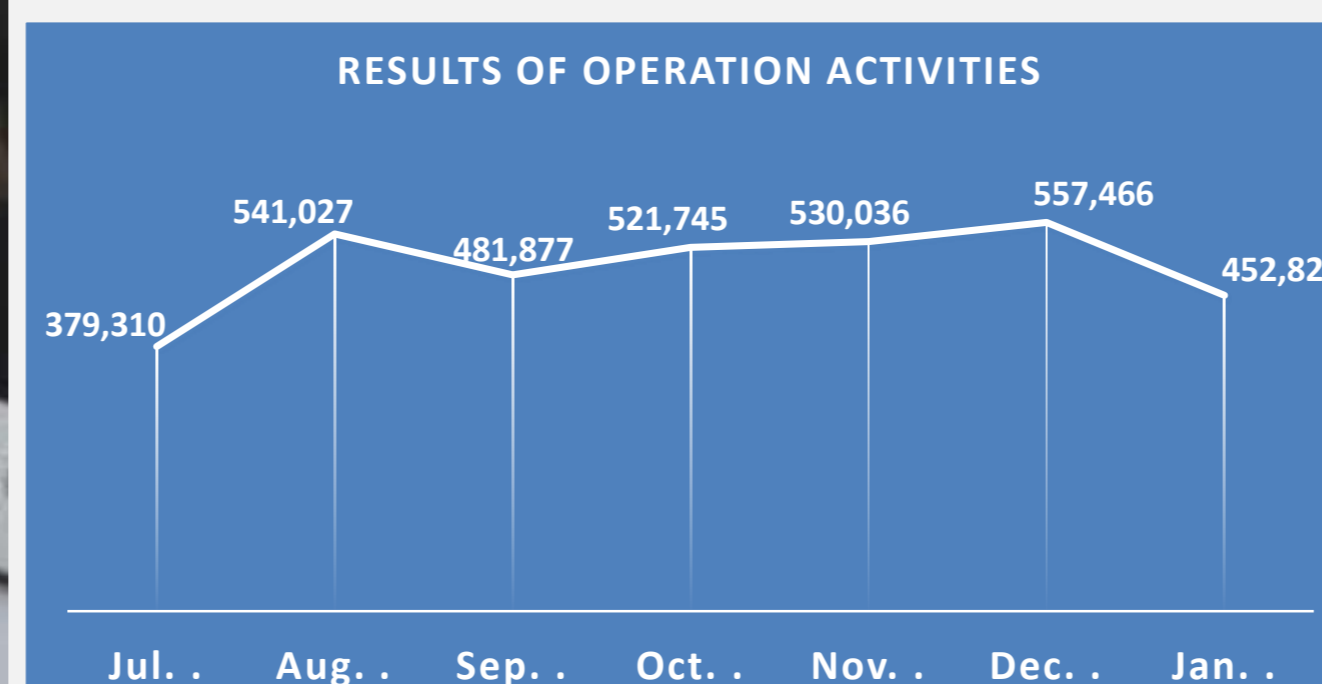
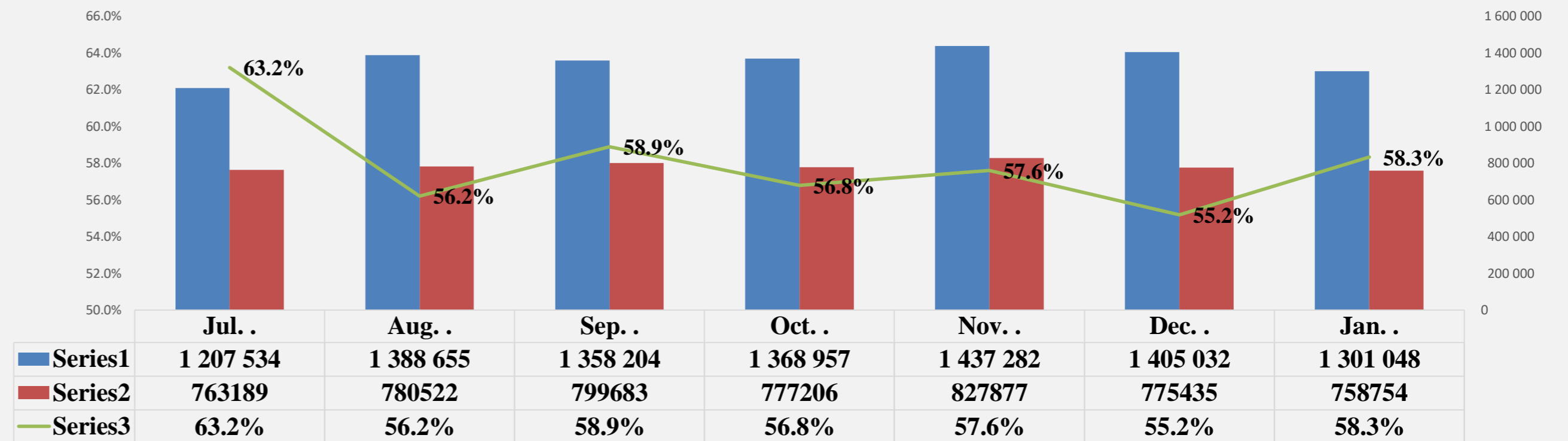
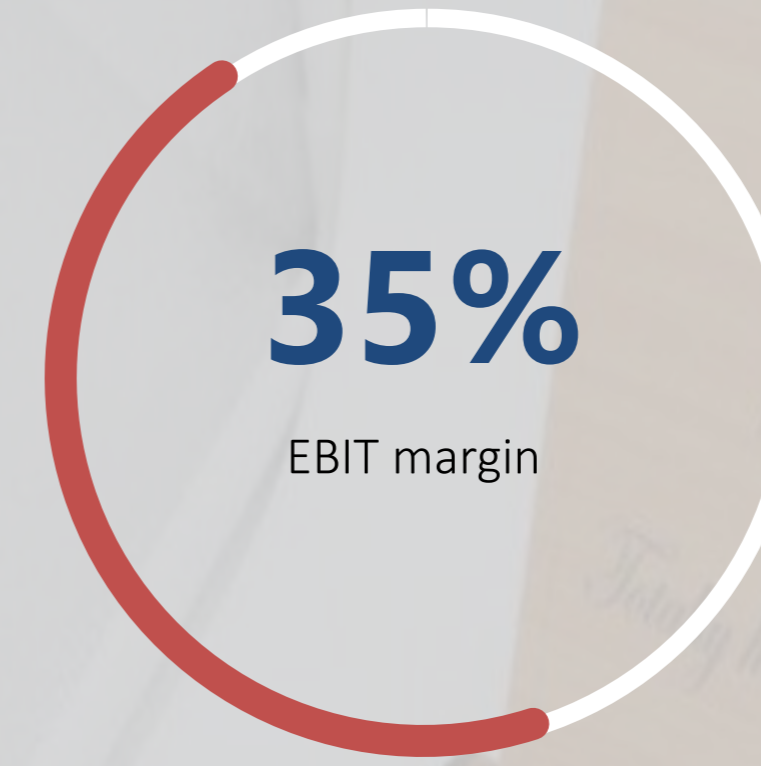
Month to Month YTD / Jan. 2021

Income statement

Jan.2021

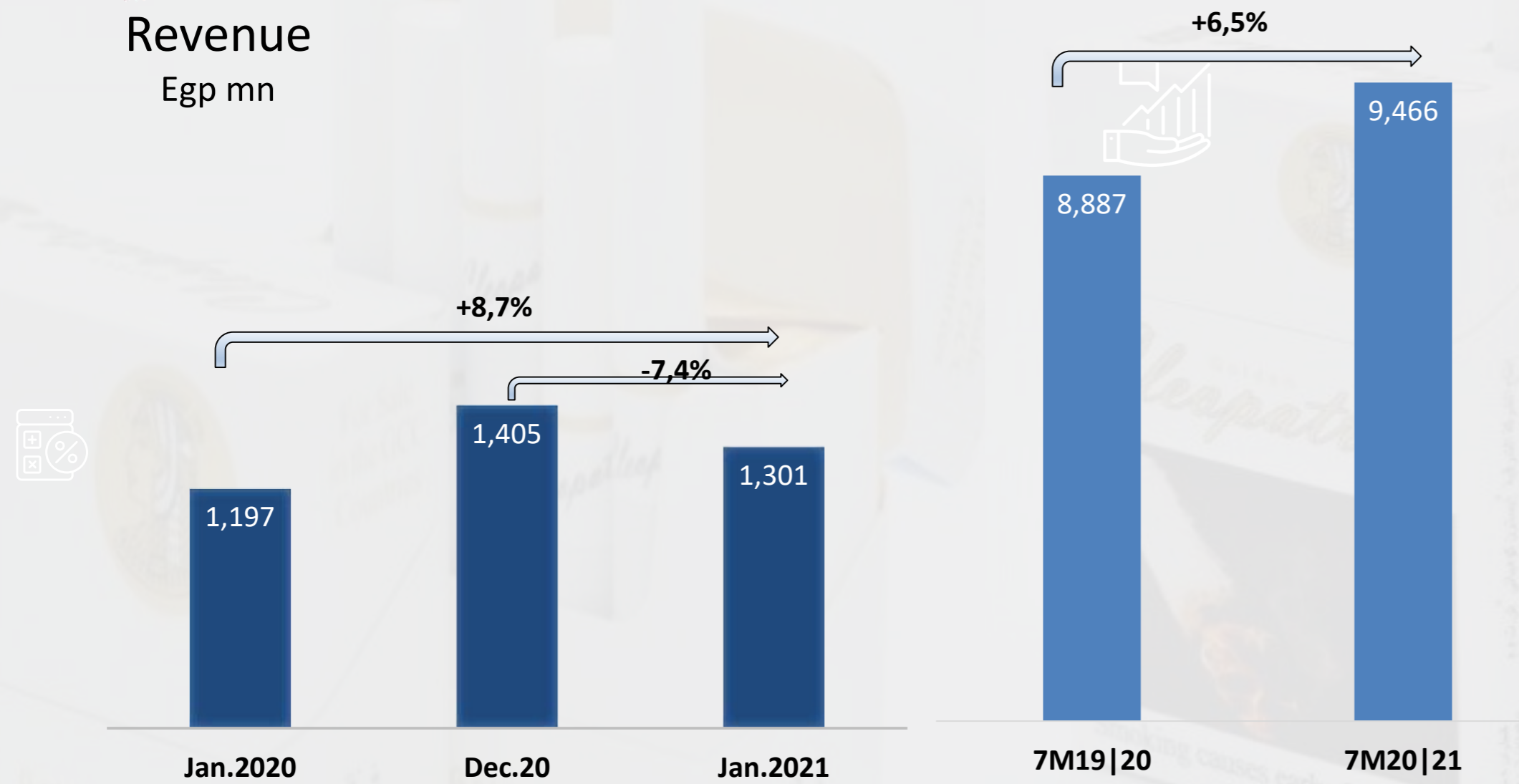
EGP (000)

2021/ Revenue	1 301 048
Cost of good sold	758754
Gross profit	542.294
other revenue	2 648
sales and distribution expenses	57 605
General & administrative expenses	22 272
Other expenses	12 243
Results of operation activities	452.822
Net cost financing income	21.245
Other financial investments income	52 141
Profit before tax	526.208
Income tax and deferred tax expenses	113 970
Profit from continued operations	412.238
Net Profit	412.238

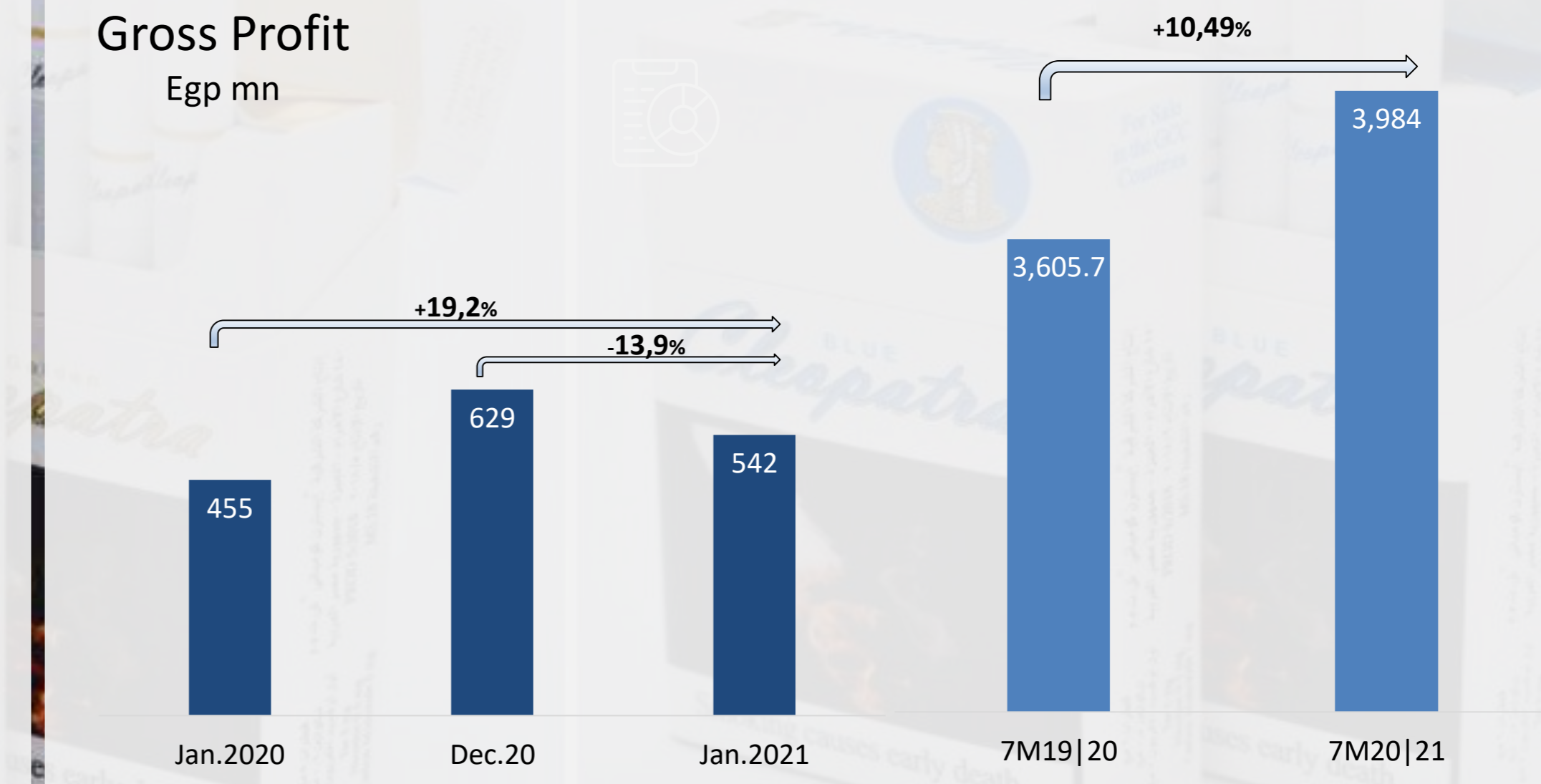


Financial Highlight 7M /Jan. 2021

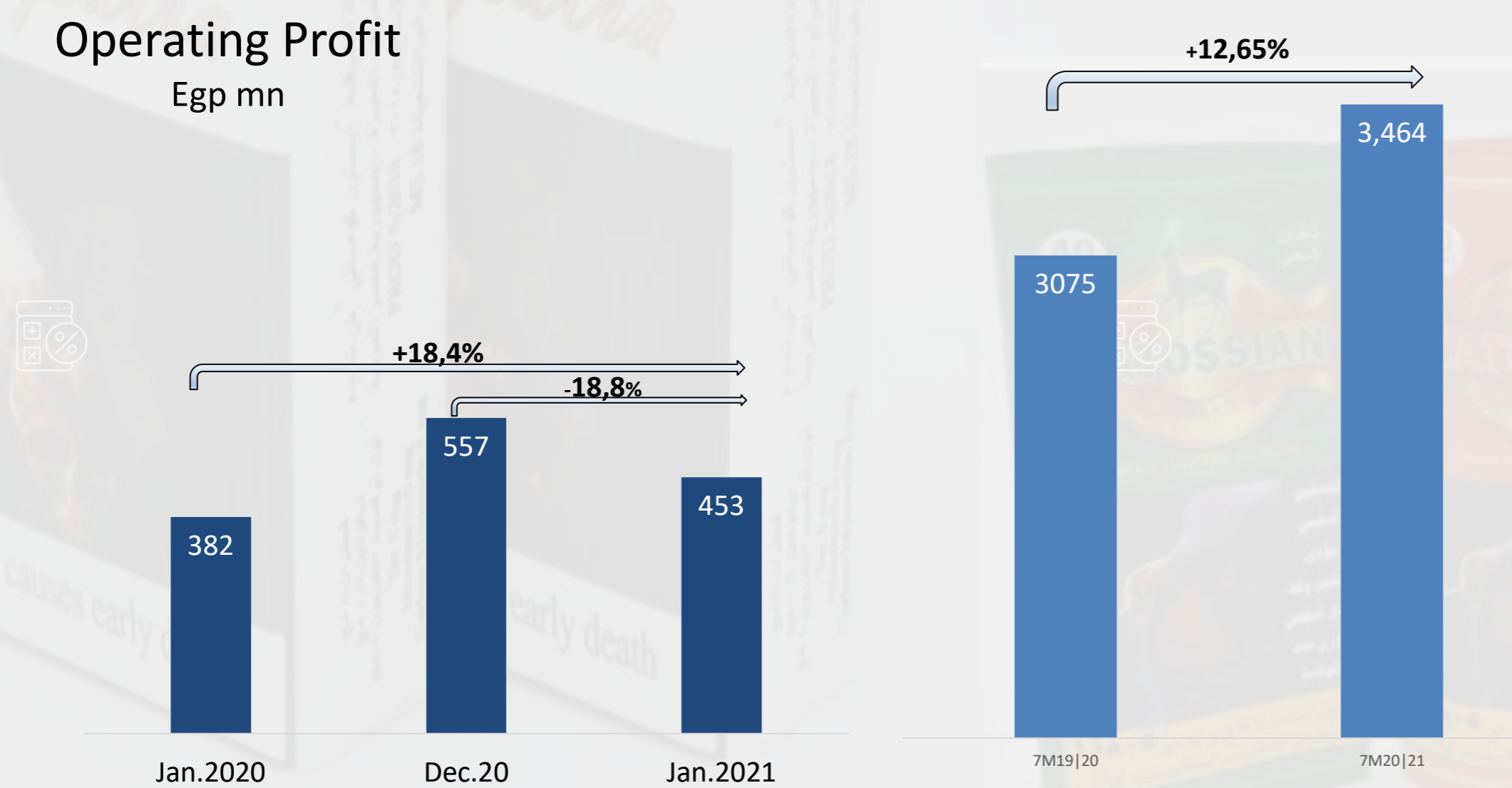
Revenue
Egp mn



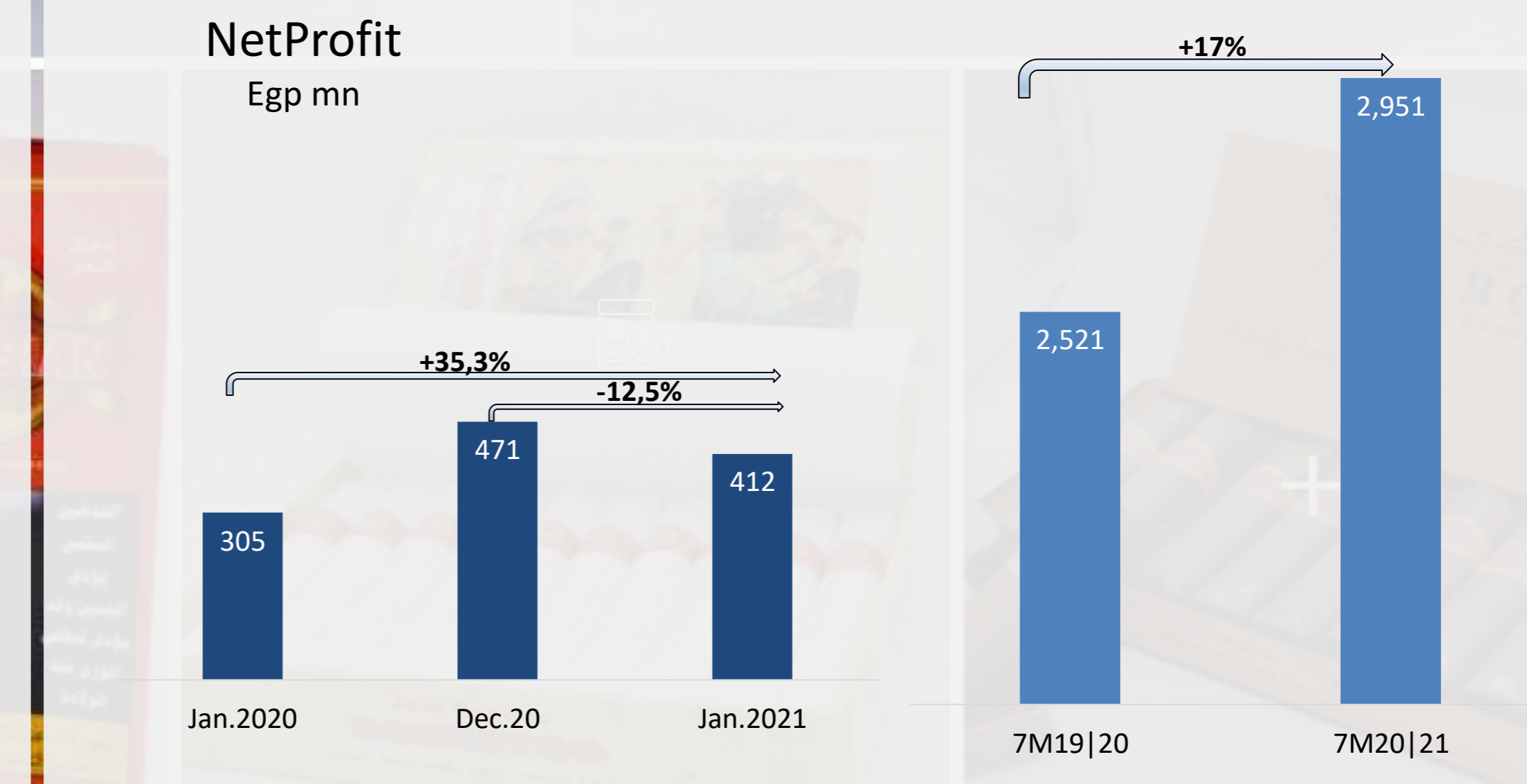
Gross Profit
Egp mn



Operating Profit
Egp mn

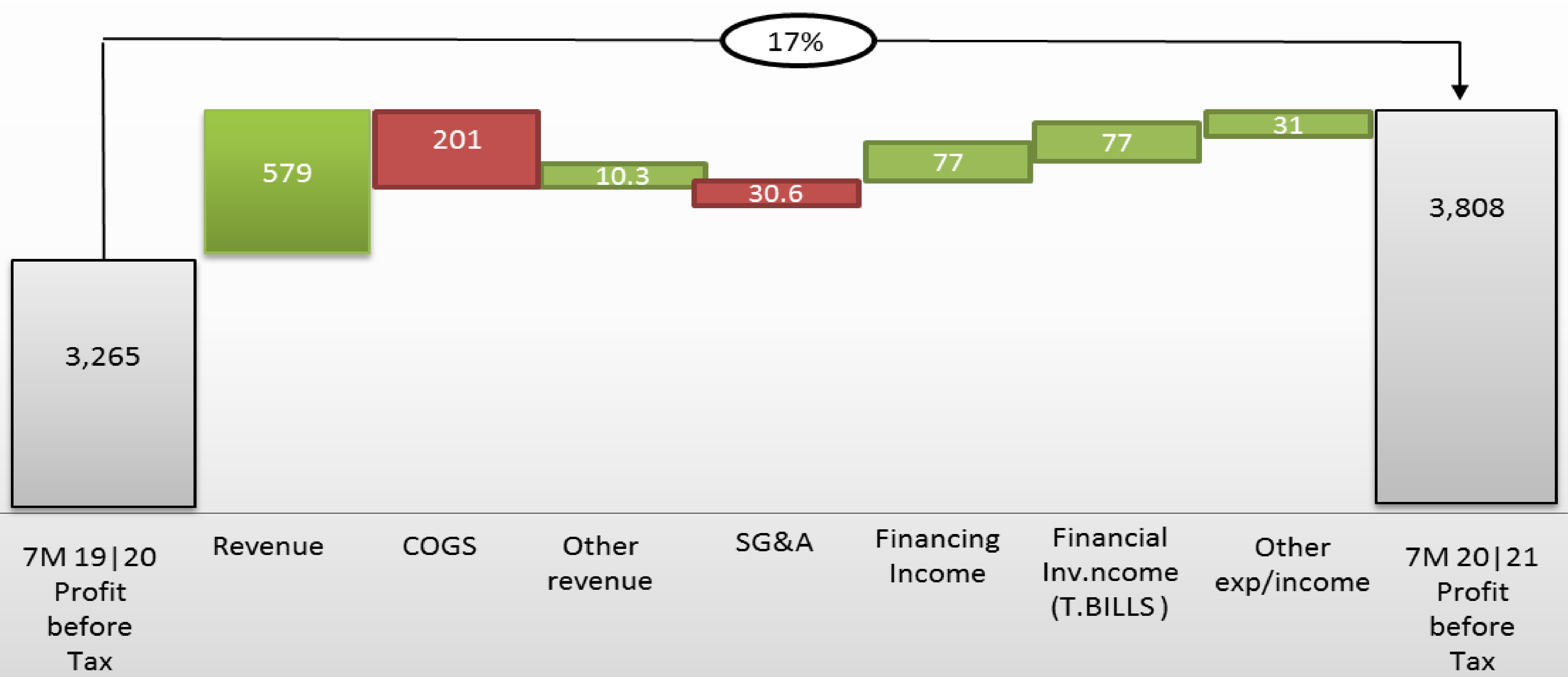


Net Profit
Egp mn



Profit before tax "EPT"

7M 20|21 YoY



Financial Highlight 7M /Jan. 2021

Income statement	Jan. 21	YoY	Jan.20	7M 20 21	YoY	7M 19 20	MoM	Dec. 020
EGP (000)		Change %		1/7 -31/01/021	Change %	1/7 -31/01/020	Change %	
Sales / Revenue	1.301.048	8,67%	1.197.203	9.466.712	6,52%	8.887.405	-7,40%	1.405.032
Cost of good sold	758.754	2,23%	742.170	5.482.666	3,81%	5.281.679	-2,15%	775.435
Gross profit	542.294	19,18%	455.033	3.984.046	10,49%	3.605.726	-13,87%	629.597
other revenue	2.648	-13,83%	3.073	42.447	32,16%	32.117	-88,34%	22.709
sales and distribution expenses	57.605	3,79%	55.501	399.704	6,67%	374.696	-6,84%	61.832
General & administrative expenses	22.272	10,62%	20.134	141.408	4,15%	135.773	-18,49%	27.324
Other expenses	12.243	#DIV/0!	-	21.098	-59,58%	52.193		5.684
Results of operation activities	452.822	18,39%	382.471	3.464.283	12,65%	3.075.181	-18,77%	557.466
Net cost financing income	21.245	-33,53%	31.962	262.767	41,38%	185.861		27.790
Other financial investments income	52.141		213	80.988		4.068		28.847
Profit before tax	526.208	27,04%	414.220	3.808.038	16,63%	3.265.110	-14,31%	614.103
Income tax and deferred tax expenses	113.970	4,04%	109.540	857.348	15,26%	-743856	-20,38%	143.139
Profit from continued operations	412.238		304.680	2.950.690	17,03%	2.521.254		470.964
profit of the period	412.238	35,30%	304.680	2.950.690	17,03%	2.521.254	-12,47%	470.964



THANK YOU

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